



FSA Guaranteed Loan Training

Conference Schedule

Nov. 13	Ontario
Nov. 14	Pendleton
Nov. 15	Bend
Nov. 19	Roseburg
Nov. 20	Salem

The Farm Service Agency (FSA) is pleased to announce five regional training meetings for agricultural lenders and other interested parties to learn more about FSA's guarantee program for farm loans. The training sessions will be held November 13 - 15 and November 19 - 20, 2002.

Agricultural lenders and other interested parties are invited to attend the nearest farm loan guaranteed training session. The five regional training sessions will be held in November 13 -15 in Ontario, Pendleton, and Bend and during November 19 - 20, 2002 in Roseburg and Salem.

Each training session will begin at 10:00 a.m., and will conclude by approximately 3:00 p.m. The sessions are designed to so that lenders and loan officers can attend the entire training program, or only that portion that has particular applicability to their circumstances.

Training Sessions

The morning session is intended for lenders and loan officers that are new to the guaranteed loan program or have limited experience working with it. This portion of the training will last from 10:00 until about noon.

The afternoon session will begin at about 1:00 p.m. This portion of the training is designed specifically for loan officers and lenders who have attended previous training sessions, are already familiar with it, and are seeking additional information and guidance on servicing their guaranteed loan portfolio and dealing with more complex issues.

Program Background



The FSA Guaranteed Loan Program enables agricultural lenders to more broadly serve their farm and ranch customers in need of agricultural credit. It also helps lenders manage the risk inherent in certain portions of their agricultural loan portfolios. FSA accomplishes this by providing loan guarantees to agricultural lenders who make farm loans to eligible applicants operating family-sized farms. The loans must meet certain qualifying criteria to be eligible for guarantees, and the guaranteed can cover up to 95 percent of any loss of principal and interest on the loan.

FSA may guarantee loans that eligible agricultural lenders make to family farmers and ranchers for farm ownership, real estate improvement, livestock and equipment purchase, or operating purposes. The guarantee can be for either a fixed loan amount, or for a revolving line of credit for current annual operating purposes.

Specific conference locations and other details are shown on the reverse.

Contacts and Directions to Training Sites

Interested individuals are encouraged to contact their local FSA County Office or Tami Hiltz in the Oregon State FSA Office for additional information. Ms. Hiltz can be reached at (503) 692-1973, Ext. 247. Those needing more specific directions to the training locations shown below may call Lora Surmeyer in Salem at (503) 399-5741, Maria Lopez in Ontario at (541) 889-9689, Kevin Jordan in Pendleton at (541) 278-8049, Cameron Kirsch in Redmond at (541) 923-4358, or Dana Mahlberg in Coquille at (541) 396-4323.

Training Sites and Facilities

The specific site and address of the training facility for each session date is shown below. Each morning session begins at 10:00 am, and each afternoon session begins at 1:00 pm.

Dates, Locations, and Facilities

Date	Location	Facility and Address
Nov. 13	Ontario, OR	Malheur County Extension Service Conference Room 710 SW Fifth Avenue Ontario, OR (541-881-1417) <i>(Between SW 9th^h & 7th St. on SW 5th Ave)</i>
Nov. 14	Pendleton, OR	Pendleton Convention Center 1601 Westgate Pendleton, OR (541-276-6569) <i>(On Westgate just west of Roundup grounds)</i>
Nov. 15	Bend, OR	Holiday Inn Express 20615 Grandview Drive Bend, OR (541-317-8500) <i>Take 97 South. Left on NW Grandview Ave.)</i>
Nov. 19	Roseburg, OR	Sleep Inn and Suites 2855 Edenbower Blvd Roseburg, OR (541-464-8338) <i>(Take Exit 127 from I-5 South, Turn right on Edenbower Blvd 0.5 miles)</i>
Nov. 20	Salem, OR	Holiday Inn Express 890 Hawthorne Ave SE Salem, OR (503-391-7000) <i>(I-5 Exit 253, West on Santiam Hiway, right on Hawthorne)</i>

Persons with disabilities who require accommodation to attend or participate in any of these meetings should contact Connie Tucker at (503) 692-1973, extension 245, [TDD (202) 720-2600 at the USDA's TARGET Center or through the Federal Relay Service at 1-800-877-8339], or by e-mail at [Connie Tucker@or.usda.gov](mailto:Connie.Tucker@or.usda.gov) at least one day in advance of the meeting you are planning to attend.